Online booking UTM Tracking

Updated 11/6 2025

UTM Parameters and Their Usage

Unless otherwise specified, the UTM parameters below are compulsory.

utm_source

- **Purpose**: Identifies the source of your traffic, such as the website or platform that referred the visitor.
- Examples: google, facebook, newsletter
- **Usage**: Helps determine which platforms are driving traffic to your site.

utm_medium

- **Purpose**: Indicates the marketing medium or channel used.
- Examples: cpc (cost-per-click), email, social
- **Usage**: Clarifies the type of marketing channel through which the traffic arrived. Dentli calculates the medium automatically, unless it's email.

utm_campaign

- **Purpose**: Specifies the name of the marketing campaign.
- **Examples**: spring_sale, product_launch
- **Usage**: Tracks the performance of specific campaigns.

utm_id

- **Purpose**: Maps the campaign ID to the correct data internally.
- Examples: 120210110874060320
- **Usage**: Used for ads insights API's. This is currently optional.

utm_term (optional)

- Purpose: Identifies paid search keywords.
- Examples: running+shoes, blue_widgets
- **Usage**: Used primarily for tracking keywords or a specific ad in campaigns. Dentli does not currently use this.

utm_content (optional)

- **Purpose**: Differentiates similar content or links within the same ad.
- **Examples**: banner_ad, text_link
- **Usage**: Useful for A/B testing and identifying which version of an ad or link is more effective. Dentli does not currently use this.

Best Practices for Using UTM Parameters

- **Consistency**: Maintain consistent naming conventions to ensure accurate tracking and reporting.
- Lowercase Letters: Use lowercase letters for all UTM parameters, as analytics tools are case-sensitive.
- **Avoid Internal Links**: Do not use UTM parameters on internal links within your website, as this can disrupt session tracking.
- Use URL Builders: Utilize tools like <u>Google's Campaign URL Builder</u> to create UTM-tagged URLs accurately.

By implementing UTM parameters thoughtfully, you can gain valuable insights into your marketing efforts and optimize your strategies accordingly.

Setting Up UTM Parameters in Google Ads

1. Add UTM Parameters at Campaign Level:

- Navigate to your Google Ads account.
- Select the campaign you wish to modify.
- Click on Settings > Additional settings > Campaign URL options

Note: Add your tracking template at keyword level to get the most information for your campaigns and improve the data on your dashboard.

2. Configure Tracking Template:

In the Tracking template field field, input the following:

```
{lpurl}utm_source=google&utm_medium=cpc&utm_campaign={campaignid}&utm_
term={keyword}&utm_content={adgroupid}
```

Parameter Breakdown:

- {lpurl}: If you don't include a URL insertion parameter in your tracking template, **your** landing page URL will break.
- utm_source=google: Identifies Google as the traffic source.
- utm_medium=cpc: Denotes cost-per-click as the marketing medium.
- utm_campaign={campaignid}: Automatically inserts the campaign ID.
- utm_id={campaignid}: Automatically inserts the campaign ID.
- utm_term={keyword}: Automatically captures the keyword triggering the ad.
- utm_content={adgroupid}: Automatically inserts the ad group ID. You can optionally use different dynamic parameters here.

Tracking template Help

ValueTrack Dynamic Parameters Help

Note: Utilizing dynamic parameters like {lpurl}, {campaignid}, {keyword}, and {adgroupid} ensures that the UTM parameters automatically adapt to each specific campaign, keyword, and ad group, reducing manual input and potential errors.

Campaign URL options	Tracking template			Tracking template is want the ad click to g tracking. <u>Learn more</u>	the URL you jo to for	^
	Final URL suffix	0				
	Example: param1=value1¶m2=value2					
	Custom parameters ③					
	{_Name } = Value	•				
	Test					
					Cancel	Save

Campaign URL Options window in Google Ads.

Best Practices

Enable Auto-Tagging:

- In your Google Ads account, go to **Settings** > **Account settings**.
- Ensure that **Auto-tagging** is enabled to append the gclid parameter for enhanced tracking.

Override Auto-Tagging in Google Analytics:

If you wish to prioritize manual UTM parameters over auto-tagging in Google Analytics:

- Navigate to Admin > Property Settings.
- Under Advanced Settings, check Allow manual tagging (UTM values) to override auto-tagging (GCLID values).

Utilize URL Builders:

Employ tools like Google's Campaign URL Builder to generate UTM-tagged URLs accurately.

By adhering to these guidelines, you can effectively track and analyze the performance of your Google Ads campaigns using UTM parameters.

Setting Up UTM Parameters in Meta Ads Manager

Access Ads Manager:

- Navigate to your <u>Meta Ads Manager</u> account.
- Select the campaign and ad set you wish to modify.

Edit Ad and Locate Tracking Section:

- Click on the specific ad you want to edit.
- Scroll down to the **Tracking** section.
- Find the URL Parameters field.

Input UTM Parameters:

```
In the URL Parameters field, input the following:
utm_source={{site_source_name}}&utm_medium=paid_social&utm_campai
gn={{campaign.name}}&utm_content={{ad.name}}&utm_term={{adset.nam
e}}
```

Parameter Breakdown:

- utm_source={{site_source_name}}: Automatically captures the source platform (e.g., facebook, instagram).
- utm_medium=paid_social: Denotes the marketing medium as paid social.
- utm_campaign={{campaign.name}}: Automatically inserts the campaign name.
- utm_id={{campaign.id}}: Automatically inserts the campaign
- utm_content={{ad.name}}: Automatically inserts the ad name.
- utm_term={{adset.name}}: Automatically inserts the ad set name.

Note: Utilizing dynamic parameters like {{site_source_name}}, {{campaign.name}}, {{ad.name}}, and {{adset.name}} ensures that the UTM parameters automatically adapt to each specific campaign, ad, and ad set, reducing manual input and potential errors.

Build a URL parameter

Fill out the fields in the form below to add parameters to your website URL. To automatically get information from your campaign, ad set or ad, click on each field and select a dynamic parameter such as id={{ad.id}}. Learn more

Campaign source	{{site_source_name}}				
	To identify the source of traffic. For example: Facebook, Instagram, a search engine or other source.				
Campaign medium	paid_social				
	To identify the advertising medium. For example: banner, email, Facebook_Feed or Instagram_Story.				
	{{campaign.name}}				
Campaign name	Name-based URL parameters will be set to the names provided for your campaign, ad set or ad when they are first published. We'll use those names as the parameter values during replacement. You can still edit your URL and campaign, ad set or ad names, but the parameters will always refer to the origina names.				
	To identify a specific promotion or strategic campaign. For example: summe				
	{{ad.name}}				
Campaign content	Campaign content Name-based URL parameters will be set to the names provided for your campaign, ad set or ad when they are first published. We'll use those nam the parameter values during replacement. You can still edit your URL and campaign, ad set or ad names, but the parameters will always refer to the names.				
	To differentiate ads or links that point to the same URL. For example: white_logo, black_logo.				
Custom parameters					
Parameter name		Value			
utm_term		{{adset.name}}			
		Name-based URL parameters will be set to the names provided for your campaign, ad set or ad when they are first published. We'll use those names as the parameter values during replacement. You can still edit your URL and campaign, ad set or ad names, but the parameters will always refer to the original			

names

Meta's URL Builder, utilizing dynamic tags.

Best Practices

Use Dynamic Parameters

Leverage Meta's dynamic parameters to automate UTM tagging and maintain consistency.

Avoid Manual Entry

Manually typing UTM parameters for each ad can lead to errors. Utilize dynamic fields to streamline the process.